



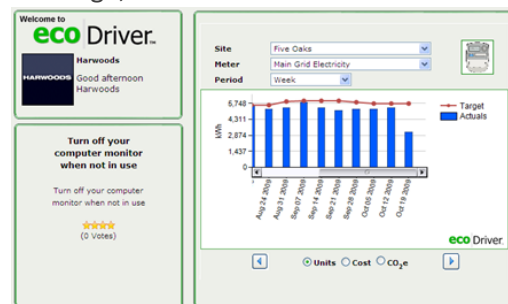
In June 2009 Energy Savings PLC approached Harwoods with a bold proposal, 'we'd like to install ecoDriver™ at your showroom and garage at Five Oaks, Horsham and show you how you could make savings of up to 10%'.

At the time of writing, the average saving over the previous three weeks (compared with the same period for the previous year), has exceeded 12%. 'So we did what we said we'd do and more' says Nick Shires, CEO of Energy Savings PLC. 'We've helped Harwoods conserve energy, reduce cost and minimise CO₂ emissions'.

'Using eco|Driver™, we and the client can clearly see how well they are doing on an hour-by-hour, day-by-day basis; in the same way that you can see the fuel efficiency performance of one of the Audis sold by Harwoods at Five Oaks; so they can 'drive' their buildings in a more energy efficient way'.

'What's important to appreciate' comments Shires, 'is that it's easy to lose hard won savings, particularly when you're focused on running a business like Harwoods, so you need a system that monitors performance in the background and only alerts you when action is needed and this is precisely what eco|Driver™ does'

Harwoods are clearly pleased with what Energy Savings PLC have achieved, so pleased in fact that they've now purchased the solution for Five Oaks and also for their headquarters at Pulborough, West Sussex.



Harwoods, Five Oaks, Homepage Chart

'We were approached by Energy Saving PLC in May 2009; they wanted us to install a system called eco|Driver™ and to help us reduce our energy consumption and therefore costs. We said "go ahead prove it" and so they did, helping us to reduce our electricity consumption by up to 10% in the first four months. We are concerned, like other enlightened organisations, that we should be taking steps to reduce our emissions, Energy Savings PLC and eco|Driver™ have helped us do just that.'

Dan Merrick, Harwoods Brand manager